



**Spring/  
Summer  
2020**

# carolina clean



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North Carolina Association of Launderers & Cleaners

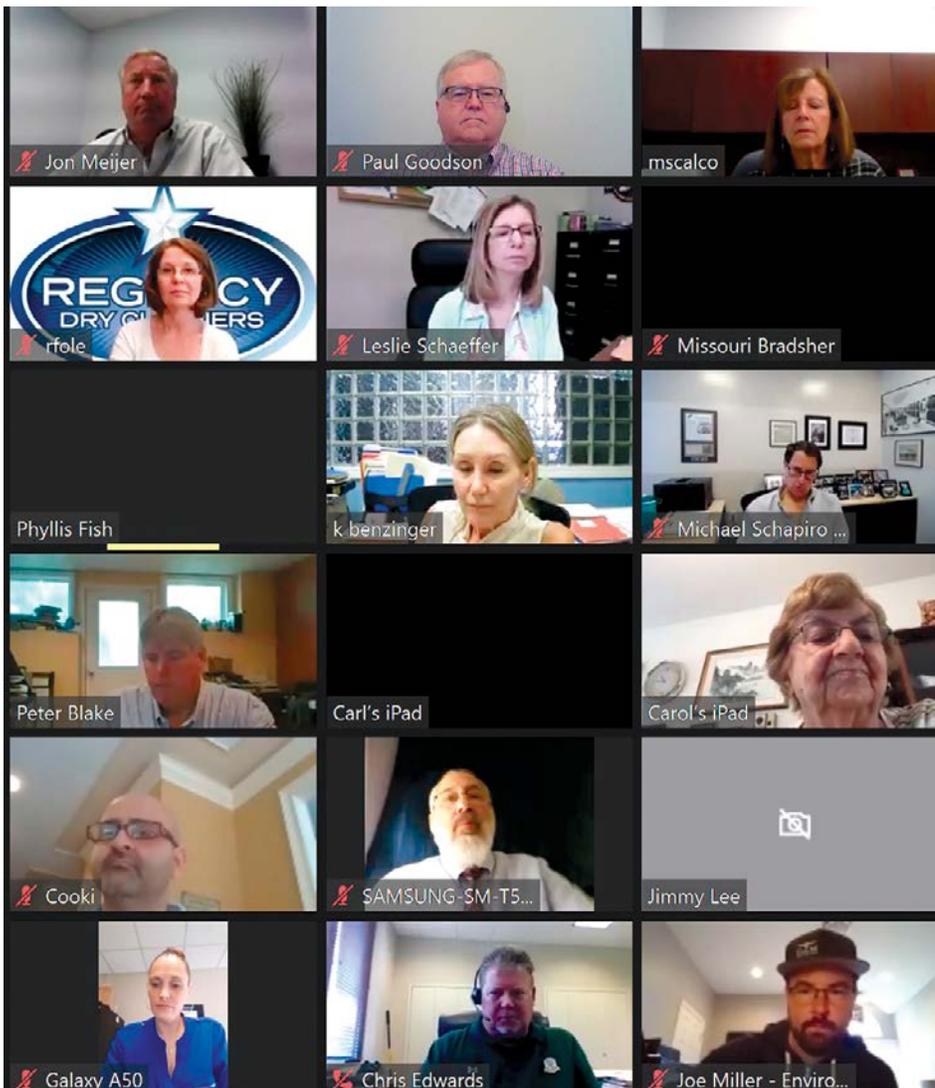
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*An Affiliate Association of the Drycleaning & Laundry Institute*

## NCALC and DLI Leaders Meet

## NCALC

## Embraces Life with COVID-19



As we greet the Summer of 2020, life is vastly different than just a few months ago. Members of the North Carolina Association of Launderers and Cleaners (NCALC) are embracing the challenges imposed by the COVID-19 pandemic that seems destined to be with us indefinitely. The most innovative are finding ways to survive despite the virus. Members of NCALC and the Drycleaning and Laundry Institute (DLI) are sharing ideas and helping each other deal with this new normal operating environment.

North Carolina Governor Roy Cooper designated launderers and cleaners as essential businesses, allowing them to continue operations. Many other businesses were forced to close or encouraged to have their employees work from home to help reduce the spread of the virus. While our members have been allowed to continue operations, most of them have been forced to reduce their customer service and production in the wake of a substantial drop in demand for their services. Most have been challenged with taking the painful steps to reduce staff, reduce

NCALC and other DLI members meet via Zoom to discuss business strategies during COVID-19 pandemic.

*Continued on page 5*

***From the President's Desk***

# We Are All In This Together

COVID-19 is having a major impact on our lives and our profession and forcing us to make very hard decisions. The good news is that you are not alone. Our State and Federal governments are doing what they can for us by providing access to capital, providing unemployment insurance for our employees and delaying tax payment requirements. They are also trying to re-open the economy safely which, unfortunately, is fraught with

delays and uncertainty.

What will the future hold for us and our businesses? I do not have a crystal ball but what I can tell you is that the time could not be better to engage with other dry cleaners through NCALC or DLI. We truly are in this together and what I am finding is that the trends are remarkably similar throughout the country no matter the location of the State, size of the city

or the size of the business.

DLI has been proactive in putting together a host of webinars and Zoom conference calls to keep its members current with the CARES Act, the paycheck protection program (PPP), business trends, and Department of Labor guidance.

If you have not participated yet I highly encourage you to do so. Also, contact other members in NCALC to see how they are negotiating with their landlords, staffing their business, communicating with their customers, making their stores safe for employees and customers, setting their store hours, and opening up other lines of revenue.

If I have not said it before, we are all in this together and are experiencing the exact same headwinds. Reach out, stay informed so you can make the best decisions for your business.

At present, NCALC is not able to meet in person and the Fall Convention has been cancelled. We will keep all our members apprised of when we will have the Convention rescheduled.

We have to hold on to the belief that this will get behind us and, hopefully, in the short term. Until then, work to position your business for the future lifting of NC State government restrictions so you can be prepared for the return of some normalcy in our economy.



**David Makepeace**  
NCALC President

## Stay Connected



“ We rely on many DLI resources, especially during these very difficult times. **Weekly webinars** as well as our **informal chat room** have supplied strong information from industry leaders.

**Michael Shader**

Milt & Edie's Drycleaning & Tailoring Center  
Burbank, CA

“ DLI is doing a great job connecting cleaners and offering **webinars** and **weekly Zoom meetings** to help us navigate these crazy and **challenging times**.

**James McCormick**

McCormick Brothers  
Sellersville, PA

“ **During COVID-19** DLI membership means more. DLI is helping us navigate these challenging times and offers a form of **group therapy**. The **weekly Zoom meetings, webinars, and live demonstrations** allow us to **interact** with other cleaners to **exchange ideas**. I cannot say enough **good things** about the value of DLI membership.

**Maria Kamperides**

Columbus Cleaners  
Boston, MA

“ **As a new member** the access to **online training and conference calls** with experienced cleaners has been invaluable. **The quick response, hands-on problem-solving and idea sharing** DLI has provided is **world-class**.

**Glen Gould**

Drycleaning Connection  
Peachtree City, GA

“ DLI is sharing **solid, current, comprehensive ideas** on how to **market our position** during this crisis.

**Tim Wolf-Lewis**

Royal Majestic Cleaning & Laundry  
Mundelein, IL

## Superfund Special Remediation Branch Reorganization

Superfund Section Chief Jim Bateson of Environmental Quality has announced reorganization of the Special Remediation Branch, effective June 15, 2020, to create sufficient span of control for supervisors in the Branch and to increase efficiency.

### Associate Member Listing (Alphabetically by Service)

NCALC Associate Membership is extended primarily to providers of equipment, products, and services to launderers and cleaners. (e.g. manufacturers and distributors, consultants, training providers.)

#### Environmental Consultants

ATC Associates, Meghan Greiner ..... 919-871-0999

#### Equipment Sales & Maintenance

Consolidated Laundry Equipment, Inc..... 800-227-6149  
 EzProducts International Inc., David Brown ..... 877-906-1818  
 Forenta, LP, Craig Forsey.....423-586-5370  
 Unipress Corporation, Jim Groshans ..... 813-334-9890

#### Hazardous Waste Disposal

MCF Systems, Russ Kent..... 800-828-3240, Ext 5644

#### POS Computer Systems

Fabricare Manager, Marcelo Rangel ..... 888-299-9493  
 SMRT Systems, Jeremy Straley ..... 919-651-0937  
 Spot Business Systems, LLC, Ray Cheshire..... 801-495-1200

#### Specialty Services

Sunshine Leather Care, Jeff Schwegmann..... 800-232-0792

#### Supplies

Cleaners Supply, Inc ..... 800-568-7768  
 FabriClean Supply ..... 800-442-7021  
 Fabritec International, Wes Brunson ..... 859-653-5609  
 Gurtler Industries, Harold Smith ..... 800-638-7300  
 Kreussler, David Knight ..... 919-280-1040  
 N.S. Farrington LLC..... 800-722-0374  
 UNX Industries, Inc. Jeff Davis..... 843-607-4303

DSCA compliance inspectors Neshonda Cobb, John Stauber, and Rachel Clark will report directly to Special Remediation Branch Head Delonda Alexander. Filling one currently vacant inspector position will be delayed.

Eric Swope, Environmental Program Consultant, will continue to lead the technical, enforcement, outreach, and training work of the DSCA compliance program.

Bateson reported that simplifying the Program's structure will allow best use of available funds, and insure that all of the talented and experienced staff who have built and maintained the program over the years will be in a better position to continue that successful work.

## Equipment for Sale

**Lots of equipment for sale from multi-plant operation consolidation**

3 Perc Machines

3 Boilers

3 Shirt Units

3 Rotary Air Compressors

And More

Contact Marvin Thomas

828-712-9634

marvin@swannanoacleaners.com

## Changes at Your Company?

Have there been changes at your Company? Is the name and address label for this newsletter still correct? Are there other key people working for your company, possibly at other locations, that would like to receive their own copy of our newsletter?

Send us your changes by email at [info@ncalc.org](mailto:info@ncalc.org), fax to: 704-461-0531, or mail to: NCALC, 4819 Emperor Blvd. Ste. 400, Durham, NC 27703.

# Maintaining Compliance for Closure or Ownership Changes of Dry-Cleaning Facilities

The Dry-Cleaning Solvent Cleanup Act (DSCA) Program is aware of the potentially negative impacts the COVID-19 pandemic has had on dry-cleaning businesses in North Carolina. During this time of uncertainty, the DSCA Program is available to assist you with any operational compliance issues or environmental regulatory questions. Unfortunately, some dry-cleaning facilities may close permanently or change ownership. As a reminder, there are several environmental compliance steps you should take in the event you are permanently closing your full service dry cleaning plant to ensure environmental compliance.

1. Notify DSCA Compliance that you have or are planning to permanently close your dry-cleaning plant.
2. Fill out and mail the “Facility Status/Change of Ownership Notification” post card form. This form can be found in your DSCA compliance calendars and at [https://files.nc.gov/ncdeq/Waste\\_Management/DWM/SF/DSCA/Compliance/DSCA\\_facility\\_Postcard.pdf](https://files.nc.gov/ncdeq/Waste_Management/DWM/SF/DSCA/Compliance/DSCA_facility_Postcard.pdf)
3. Review and follow steps of “Dry Cleaning Machine Decommissioning Best Practices – June 2017” located at

[https://files.nc.gov/ncdeq/Waste\\_Management/DWM/SF/DSCA/Compliance/Dry-Cleaning-Machine-Decommissioning-Best-Practices-20170601.pdf](https://files.nc.gov/ncdeq/Waste_Management/DWM/SF/DSCA/Compliance/Dry-Cleaning-Machine-Decommissioning-Best-Practices-20170601.pdf)

4. Contact a dry-cleaner mechanic or vendor who has competent experience working on dry-cleaning machines (maintenance, repairs and understands the NC environmental requirements).
5. Contact your hazardous waste hauler and request extra waste containers to be delivered onsite prior to decommissioning (there seems to always be more, solvent, contact water, wastes in the machine than anticipated).
6. If your solvent is Perc, review and follow the “DSCA Rule Interpretation regarding transport of used perchloroethylene (perc)”. PLEASE NOTE: Used Perc can only be removed and introduced into another machine by utilizing a closed loop delivery system. [https://files.nc.gov/ncdeq/Waste\\_Management/DWM/SF/DSCA/Compliance/MMPRuleInterpretation\\_UsedSolventTransport\\_20190403.pdf](https://files.nc.gov/ncdeq/Waste_Management/DWM/SF/DSCA/Compliance/MMPRuleInterpretation_UsedSolventTransport_20190403.pdf)
7. Determine the location where your dry-cleaning machine(s) will be removed to and provide that information to DSCA Compliance prior to initiating the decommissioning of the machine(s). If the machine(s) is going to a salvage yard or if you intend to sell or relocate the machine to another address, provide this information to DSCA Compliance. PLEASE NOTE: 3<sup>rd</sup> generation machines can no longer be installed in NC.
8. There should be adequate spill cleanup materials onsite in the event that there is an unforeseen event leading to a release of solvent, waste or water containing solvent (contact water).
9. Follow the decommissioning practices for any ancillary equipment such as clothes press vacuum pumps, spotting tables, dip tanks, water proofing tanks, or waste water treatment units that contain or came in contact with solvent or water containing solvent or waste. All waste must be properly removed and containerized in labeled waste drums.
10. Any residual solvent, water containing solvent, wastes or spill bottoms (muck) that may be found in the DC machine spill containment must be recovered and drummed as waste.
11. All wastes, water containing solvent (separator/contact water) and remaining solvent must be containerized and properly labeled and stored with in adequate spill containment until removed by a licensed transporter for disposal at a Treatment Storage and Disposal (TSD) facility.
12. Retain all Hazardous Waste Manifests, receipts and other documentation pertaining to the decommissioning. You must maintain the Hazardous Waste manifest provided to you at the time of pickup. You will also need to maintain the signed and dated copy of the manifest signed when the TSD takes responsibility for the waste generated by your facility.



## Stay in Control, Stay Connected & Stay Informed

Access your accounts payable, review invoices and monthly statements and pay electronically from virtually anywhere, anytime!

Have everything you need, all in one place, for easy reference, tracking and budgeting. Stay on top of your orders and payments by having an e-mail notification when they happen.

To enroll contact us at

[info@fabricleansupply.com](mailto:info@fabricleansupply.com)

By enrolling in FabriClean Paperless E-Communications, I agree to receive my statements and other documents electronically. I will receive an email when my statement or notice is available to view

Please contact Eric Swope, DSCA Compliance, at 919-218-2683, 919-803-7951 or [eric.swope@ncenr.gov](mailto:eric.swope@ncenr.gov) with any questions or requests for assistance.

# NCALC Embraces Life With COVID-19

Continued from page 1

other expenses, and seek financial aid just to maintain minimal operations of their businesses. NCALC and DLI have been working to facilitate communications and cooperation among our members and to provide access to expert support for dealing the financial, employment, safety, and operational issues being encountered.

Essentially everyone has adjusted their routine operations to ensure safety and health of customers and employees, to account for changes in demands for service, and to ensure the financial viability of their business. However, coping with the virus has prompted many other actions. Some of our members have found that changes in the focus of their business (e.g. offering more pickup and

delivery service, promoting wash-dry-fold, marketing to different types of customers) has helped preserve current customers and even attract new business. Some members have taken this opportunity to optimize their operations. We are also aware of a few mergers and acquisitions to create stronger and more viable successor businesses.

As of this writing, the level of COVID-19 infections is still growing. Some businesses that were once closed have been allowed to reopen, but many of them have continued to encourage their employees to work from home. In-person group gatherings are still very restricted. As a result, many people are just not dressing up to go to work, church, social gatherings, or other public activities. Many are also laundering their more casual work-at-home wardrobe themselves. With some businesses reopening, NCALC members are seeing some slow increase in demand.

We do not know how long COVID-19 will impose restrictions on our businesses and our lives. In the meantime, we must continue to look for new ways to operate and carry out our activities, which protect the health and safety of our families, our employees, and our customers. We must look for new ways to innovate and make lemonade from the lemons whenever we can. We must look for new ways to encourage and help each other.

As we continue to work and live with COVID-19, I hope you will look for ways to offer some encouragement and support to others. As you need help, I encourage you to reach out to your fellow association members. We will get through this pandemic crisis, and hopefully be stronger from the struggle.

Paul Goodson  
Executive Director

## Dry-Cleaning Solvent Cleanup Act (DSCA) Fund Statistics

*FY 2019-2020 (through 03/31/20)*

*Duration of Program (through 03/31/20)*

**Receipts:**

Solvent Tax Revenue:	\$ 101,548.89
Sales Tax Revenue:	\$ 6,692,432.61
Petitioner Payments (fee/copay):	\$ 102,962.08
Misc. (transfer from GS Proj.):	\$ -
Rebate:	\$ -
Interest:	\$ -
<b>Total Receipts:</b>	<b>\$ 6,896,943.58</b>

**Receipts:**

Solvent Tax Revenue:	\$ 12,333,739.80
Sales Tax Revenue:	\$ 135,200,867.12
Petitioner Payments (fee/copay):	\$ 1,949,322.51
Miscellaneous:	\$ 152,410.56
Rebate:	\$ 28,870.11
Interest:	\$ 7,522,262.17
<b>Total Receipts:</b>	<b>\$ 157,187,472.27</b>

**Disbursements:**

Dept. of Revenue Admin:	\$ -
Reimbursements/Payments:	\$ -
Contracts:	\$ 4,584,429.10
Haz Waste Fees:	\$ 75,825.00
County Well Permit Fees:	\$ 54,660.00
Transfer to Inactive Haz Sites:	\$ -
Transfer to Green Square Proj:	\$ -
Transfer - Budget Shortfall:	\$ -
DEQ Admin:	\$ 1,138,723.08
<b>Total Disbursements:</b>	<b>\$ 5,853,637.18</b>

**Disbursements:**

Dept. of Revenue Admin:	\$ 57,272.02
Reimbursements/Payments:	\$ 1,963,993.23
Contracts:	\$ 114,458,567.65
Haz Waste Fees:	\$ 1,709,553.41
County Well Permit Fees:	\$ 580,630.00
Transfer to Inactive Haz Sites:	\$ 400,000.00
Transfer to Green Square Proj:	\$ 1,291,035.00
Transfer - Budget Shortfall:	\$ 6,475,812.93
DEQ Admin:	\$ 20,027,777.84
<b>Total Disbursements:</b>	<b>\$ 146,964,642.08</b>

**Fund Balance as of 03/31/2020: \$ 10,222,830.19**

**Encumbered in Contracts as of 03/31/20: \$ 6,106,063.84**

**DSCA Site Statistics (through 4/15/2020)**

Identified Contaminated Dry-cleaning Sites:	512
Sites Certified:	459
Sites Determined Ineligible:	5
Eligible Sites Not Certified:	48
Sites Pending Closure:	22
Sites Closed:	109
<b>Estimated Contaminated Sites:</b>	<b>1500</b>

## Your Company Ad Could Have Been Here

Contact NCALC Office by email at [info@ncalc.org](mailto:info@ncalc.org) or by phone at 919-313-4542 to place an ad in an upcoming issue of *Carolina Clean*.

## NCALC Business Partners

We extend a special thanks to our 2019 Business Partners who have helped to conducting our work to promote and support the Fabri-care Industry in North Carolina.

Business Partners are those Associate Members who have gone well beyond the basic affiliation of membership, to invest financially in our activities.

We extend a special thanks to these NCALC Business Partners who have helped to financially underwrite the activities of NCALC through their significant financial support (e.g. sponsorships, advertising, and other contributions.)

### Silver

N. S. Farrington LLC

### Bronze

Consolidated Laundry Equipment, Inc.

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## From Your DLI District Director

Because of circumstances beyond our control, our industry has joined all Americans in dealing with a health and economic crisis the likes of which most of us have never seen. A cleaner friend in Wisconsin told me that his business is down 90+ %. Another, in upstate New York, is down 70+%. Our own business in Southeastern Pennsylvania has seen a similar downturn.

What makes this situation so unique from others that we've faced in our careers is the personal aspect. Many of us know someone who is dealing with this virus and its physical toll.

We are, in my view, looking at a very long-term recovery period. Unfortunately, many in the clothing care field will struggle to survive. What will make the difference between those who succeed and those who fail?

Hopefully, you were able to navigate the governmental red tape and get some financial assistance to help stay afloat. Other resources are close at hand. Your state organizations stand ready with pertinent information and suggestions. PDCA, MAC, and NCALC have posted substantive articles on their websites.

At the national level, the Drycleaning

and Laundry Institute (DLI) is leading the charge in aiding both members and non-members in this difficult time. Whether you belong to any of these organizations, or not, don't hesitate to reach out for help.

Please remember: **YOU ARE NOT ALONE!**

If I can be of assistance, please contact me at [mark@mysignaturecleaners.com](mailto:mark@mysignaturecleaners.com) or 267-701-6045.

Together, we can survive! Stay well!

As always, please feel free to contact me if you have any comments or questions. I can be reached at 267-701-6045 or at [mark@mysignaturecleaners.com](mailto:mark@mysignaturecleaners.com)



**Mark Pollock,  
DLI District 2  
Director**



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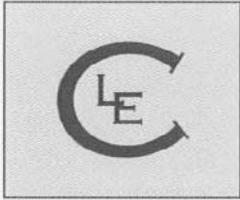
Filters

Separator Water

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**2020 APPLICATION FOR NCALC ASSOCIATE MEMBERSHIP (or Renewal)**

Company Name \_\_\_\_\_

Primary Company Representative \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email: \_\_\_\_\_

Primary Product or Service: \_\_\_\_\_

**Associate Membership** is extended primarily to providers of equipment, products, and services to launderers and cleaners. (e.g. manufacturers and distributors, consultants, training providers, specialty services, investors.)

The term of Associate Membership is the calendar year. Initial dues may be prorated for new members joining mid-year. Renewal payments are due by January 31 to ensure continuity of benefits.

**Indicate your qualifying category and submit corresponding dues payment.**

\_\_\_\_\_ Persons or businesses based within North Carolina, with \$395 annual dues.

\_\_\_\_\_ Persons or businesses based out-of-state, with \$195 annual dues

This application submitted by:

By \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Payment**

- Payment to be consolidated with attached NCALC Business Partner Agreement
- Check Enclosed. (Make checks payable to NCALC.)     Please send invoice. (\$25 invoicing fee will be added.)
- Charge my AmEx/VISA/MasterCard # \_\_\_\_\_ Exp. Date: \_\_\_\_\_ CV2: \_\_\_\_\_
- Charge my card for just this year     Charge my card annually in January to renew my membership

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Card Billing Address if different from Company address above:

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Request for additional Information**

- Please send us information about sponsorship and advertising opportunities.

**Send completed form to NCALC** with credit card info by fax to (704) 461-0531, or mail form with credit card info or check to NCALC, 4819 Emperor Blvd, Ste 400, Durham, NC 27703-5420.

*Note: Member dues is not a charitable contribution, but may be deductible from your income tax as a business expense.*

**NORTH CAROLINA ASSOCIATION OF LAUNDERERS & CLEANERS**  
**4819 Emperor Blvd, Ste 400, Durham, NC 27703-5420**  
**(919) 313-4542 · Fax (704) 461-0531 · www.ncalc.org · e-mail: info@ncalc.org**



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## NCALC Information Directory

**NCALC Office:** NCALC, 4819 Emperor Blvd., Ste 400, Durham, NC 27703. Phone: 919-313-4542. Fax: 704-461-0531. [info@ncalc.org](mailto:info@ncalc.org).

**NCALC Executive Director:** Paul Goodson. Phone: 919-818-1375. [pgoodson@ncalc.org](mailto:pgoodson@ncalc.org)

### NCALC OFFICERS AND DIRECTORS

Office	Name	Phone #	Email
President	David Makepeace	(919) 524-2845	<a href="mailto:dmakepeace@medlindavis.com">dmakepeace@medlindavis.com</a>
VP Administration/President-Elect	Allan Cheatham	(910) 612-5202	<a href="mailto:akcheatham@atmc.net">akcheatham@atmc.net</a>
VP Government Affairs	Chris Edwards	(336) 841-4188	<a href="mailto:chrisedw@aol.com">chrisedw@aol.com</a>
VP Membership	Jeremy Tutt	(704) 932-7106	<a href="mailto:jeremy.tutt1@gmail.com">jeremy.tutt1@gmail.com</a>
VP Member Services	Kyle Crumpton	(336) 599-3455	<a href="mailto:kylecrumpton@yahoo.com">kylecrumpton@yahoo.com</a>
Secretary & District Director 6 (Charlotte)	Patrick Collins	(704) 634-6571	<a href="mailto:patrick@collinscleaners.com">patrick@collinscleaners.com</a>
Treasurer	Jimmy Lee	(704) 375-5741	<a href="mailto:jimmylee@jonesdrycleaning.com">jimmylee@jonesdrycleaning.com</a>
Sergeant-at-Arms	Marvin Thomas	(828) 253-3692	<a href="mailto:marvin@swannanoacleaners.com">marvin@swannanoacleaners.com</a>
Immediate Past President	Rita Foley	(919) 286-7421	<a href="mailto:rfoley@regencycleaner.com">rfoley@regencycleaner.com</a>
Allied Trade Representative	Hugh West	(804) 221-3698	<a href="mailto:hughw@fabriccleansupply.com">hughw@fabriccleansupply.com</a>
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District Director 2 (SE)	Alan Hargis	(919) 291-6396	<a href="mailto:alan@acleanertomorrownc.com">alan@acleanertomorrownc.com</a>
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NCALC is pleased to send you this newsletter through post office mail several times per year and we hope you find it informative. Did you know that we also send periodic emails with news briefs and other information of interest to the folks working in the Fabricare Industry in North Carolina?

If you are not already receiving our emails, let us know.

Send your preferred contact info including your name, company name, and preferred email ID to us by email to [info@ncalc.org](mailto:info@ncalc.org), fax to: 704-461-0531, or mail to: NCALC, 4819 Emperor Blvd. Ste. 400, Durham, NC 27703.



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## Important Dates

All of these upcoming events are open to NCALC members and friends. Advance registration is usually required for the NCALC events. Mark your calendars and plan to participate. Watch your email and the website ([www.ncalc.org](http://www.ncalc.org)) for details.

October 30- November 1, 2020 –  
NCALC Annual Convention  
Charlotte Marriott City Center  
**CANCELLED** (in response to  
COVID-19)

October 30, 2020 -- NCALC 2020  
Annual Meeting  
Virtual via Zoom (in response to  
COVID-19)

January 2021 – NCALC 2021 Winter  
Board Meeting  
(Plans deferred until Fall 2020 in  
response to COVID-19)

April 30- May 3, 2021 – NCALC 2021  
Spring Meeting  
Blockade Runner Beach Resort  
275 Waynick Blvd.  
Wrightsville Beach, NC 28480



## Membership Includes



### Effortless Web Products

A smartphone-ready website, automated post to your brand’s Facebook page and engaging email marketing to your customers.



### Apps For Dry Cleaners

Apps prepare your staff for any question, stain or fabric. Search any dry cleaning topic or send DLI pictures of damaged garments for analysis. (you may not be liable)



### DLI Experts on Demand

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### Industry Advice, and Discounts

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or give us a call 800-638-2627**